



CRN Industry Relations Committee Meeting

Those Present:

- John Cirincione; jcirincione@collateralanalytics.com
- Ernie Durbin; ernie@durbin.com
- George Paquette; george.paquette@usres.com
- Michael J. Floyd; mike.floyd@streetlinks.com
- Joseph Mier; joe@jmappraisers.com
- Joan Trice; jtrice@allterragroup.com
- Bill Waltenbaugh; bwaltenbaugh@axis-amc.com

Groups Identified for Outreach

- NAR - National Association of Realtors
- NAHB - National Association of Home Builders
- MBA - Mortgage Bankers Association
- ABA - American Bar Association
- ABA - American Banker Association
- ALTA - American Land Title Association
- PRIA - Property Records Industry Association
- TAF - The Appraisal Foundation
- AI - The Appraisal Institute
- CFPB - Consumer Financial Protection Bureau
- RESO - Real Estate Standards Organization
- NAIFA - National Association of Independent Fee Appraisers
- ARES - American Real Estate Society
- AARO - Association of Appraisal Regulatory Officials
- NAAWG - National Appraisal Associations Work Group

Collateral Risk Network

12417 Ocean Gateway, Bldg B11, Suite 286, Ocean City, MD 21842
www.CollateralRiskNetwork.com



Outreach Plan

The CRN Emerging Issues Committee will identify the top 1-3 issues facing our industry. This committee will poll the CRN regarding these issues. After the top issues are identified, these issues will be passed on to the CRN Industry Relations Committee for outreach. The Industry Relations Committee will reach out to the groups identified with three goals in mind:

- First, to introduce the CRN to these organizations.
- Second, to inquire their concerns and issues regarding the valuation space.
- Finally, to present our top issues, within the context of their organization. As an example, if we were reaching out to the CFPB we would describe the effect of our issues on on the consumer.

The Industry Relations Committee will request an opportunity to participate in specific groups meetings and events. We will request the opportunity to speak before their organizations, addressing their issues and sharing our own. This will raise awareness and till the soil for the CRN Government Affairs Committee who will work for actions on our issues. Issues raised by groups will be addressed by the CRN in future meetings. Members of the specific groups identified will be invited to participate and join CRN.

Initially, NAR, NAHB and MBA will be our primary area of emphasis.